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IMPORTANT TO YOU

Mr. Seedsman, Mr. Florist, Mr. Nurseryman and Mr. Grower

BETTER TIMES ARE JUST AHEAD prepare for a good spring season by liberally stocking the bulbs you need now.

USE YOUR CREDIT (see terms below), order early so as to have the bulbs on hand to do business with when your customers are ready to buy. You cannot do business without stocks. Your customers will go elsewhere.

STOCK PLENTY OF NOVELTIES to create interest. Everybody is tired of the old common varieties. Give them something different with good service and they will be happy to pay you better prices.

PLANTING TIME will soon be here again. **BUY** while the selection is good and remember we will give the same personal attention whether the order is for \$5.00 or \$500.00.

12 HOUR Shipping Service for March This Season. We are ready—rush us. To save confusion and extra correspondence mention second choice when ordering if you have same. **DEPEND ON HUNTER** for your full requirements.



HUNTER'S March 1931 Trade List

Chas. E. F. Gersdorff
1825 No. Capitol St.
Washington, D. C.

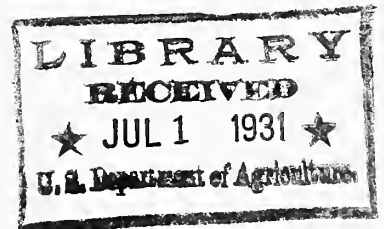
Sec. 435½ P. L. & R.

U. S. POSTAGE

PAID

DOWAGIAC, MICH.

Permit No. 12



POSTMASTER:

If Unable to Deliver, Return Postage Guaranteed

By GEO. W. HUNTER—Grower
R. F. D. No. 4, Dowagiac, Mich.

Please Note Terms and Conditions of Sale:

With these prices all previous quotations are withdrawn.

All Bulbs are sold f. o. b. Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, true-to-name, and strictly up to size. We do not substitute without permission. Mention second choice in ordering if you have same.

Delivery on demand. We ship daily. If you want a rush order designate same on your order.

All bulbs are offered subject to prior sale and to any or all contingencies beyond our control.

5% discount cash with order; 2% 10 days; net 60 days. Cash with order or satisfactory references required from unknown correspondents.

We especially invite charge accounts from those entitled to this service. To avoid delay send one bank reference and two trade references with first charge account order.

GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Pink and Rose-Pink Hues

Per 100 Bulbs

	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
America—(f), mid-season	\$ 2.50	\$ 2.00	\$1.50	\$1.00		
ANNIE LAURIE—(f), late mid-season	6.00	4.75	3.50	2.25	\$1.50	\$1.00
APPLEBLOSSOM—(P), new, tall, late		5.50	4.25	2.75	2.00	1.25
CRINKLES—extra ruffled, pink	12.50	10.00	8.00	6.50	4.00	2.50
Dr. W. Van Fleet—(f), tall, early	2.50	2.00	1.50	1.00		
E. J. Shaylor—(f), ruffled, second early	2.50		1.50	1.00		
Evelyn Kirtland—tall, pink			1.75	1.25		
Eugene Lefebvre—blotched, extra	10.00		6.00			
GIANT NYMPH—popular, mid-season	4.00	3.00	2.25	1.50		
Le Marechal Foch—(f), large, early	2.50	2.00	1.50	1.00		
Longfellow—new, midseason	7.25	5.50	4.25	2.75		
Miss Madison—large, late	2.50	2.00	1.50	1.00		
Mona Lisa—ruffled, mid-season		2.00	1.50	1.00		
MRS. DR. NORTON—(f), early mid-sea.		2.40	1.75	1.25		
MRS. FRANK PENDLETON—(f) 1 m-sea	2.50	2.00	1.50	1.00		
Mrs. P. W. SISSON—new, valuable	7.25					
MYRTLE—(f), dainty, early	4.00	3.00	2.25	1.50	1.25	.75
Panama—(f), late			1.50	1.00		
PEARL OF CALIFORNIA—many open	Withdrawn—Sold out for Season					
Pink Wonder—mammoth, mid-season		2.40	1.75	1.25		
Rose Glory—ruffled, mid-season			1.50	1.00		
Rosemary—novelty, mid-season	2.50	2.00	1.50	1.00		
Ruffled America—ruffled, late mid-season	2.50	2.00	1.50	1.00		
Wilbrinck—(f), extra early			1.50			
Youell's Favorite—dependable, late	2.50	2.00	1.50	1.00		

Salmon-Pink, Orange, Orange-Pink Hues

Alice Tiplady—(f), second early	\$	\$2.00	\$1.50	\$1.00		
BETTY NUTHALL—extra tall, late	Withdrawn—Sold out for Season					
Catherine Coleman—new, late	Withdrawn—Sold out for Season					
COPPER BRONZE—(f), extra novelty	7.25	5.50	4.25	2.75		
Fay Lanphier—large, mid-season		4.75	3.50	2.25		
Gretchen Zang—(f), standard late	2.50	2.00	1.50	1.00		
Halley—(f), extra early	2.50	2.00	1.50			
Jean du Tailles—late, extra	Withdrawn—Sold out for Season					
LOS ANGELES—(f), second early		2.00	1.50	1.00		
Maidensblush—(f), extra early	2.50	2.00	1.50	1.00		
MARSHALL FOCH—(K), mid-season	4.00	3.00	2.25	1.50		
MRS. H. E. BOTHIN—ruffled, late			2.25	1.50		
MRS. LEON DOUGLASS—mam. novelty	5.00	4.00	3.00	2.00		
Nancy Hanks—(f), orange-pink		4.75	3.50	2.25	\$1.50	
Odin—(f), second early	2.50	2.00	1.50	1.00		
ORANGE QUEEN—(f), second early	5.00		3.00	2.00	1.35	\$.85
PIHAENOMEN—novelty, early	7.25	5.50	4.25	2.75		
Prince of Wales—popular, early		2.40	1.75			
THE VAMP—desirable, early novelty	4.00	3.00	2.25			
Tycko Zang—late mid-season	4.00	3.00	2.25	1.50	1.25	.75
VIRGINIA HALE—late mid-season	6.00	4.75	3.50	2.25	1.50	1.00
W. H. PHIPPS—novelty, late	7.25	5.50	4.25	2.75	2.00	
Zona—(f), novelty prim	10.00	8.00	6.00	4.00	3.00	2.00

25 Bulbs at the 100 Rate.	The Following Quantity Rates Will Apply: 250 Bulbs at twice the 100 rate. 500 Bulbs at 4 times the 100 rate. 1000 Bulbs at 8 times the 100 rate.	Prices of other varieties on application State your exact wants.
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GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Your favorite flower
—the *Campanulid*

Mechanically Graded, Hand Selected Stock

Dark Red, Red, Scarlet, Orange-Red Hues

Per 100 Bulbs

	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
AFLAME—large, novelty prim	Withdrawn—Sold out for Season					
Caruso—(f), novelty, early		\$ 4.75	\$ 3.50	\$ 2.25	\$1.50	\$1.00
Chateau Thierry—(f), mid-season		2.00	1.50	1.00		
Crimson Glow—(f), mid-season		2.00	1.50	1.00		
DR. F. E. BENNETT—mid-season	\$ 6.00	4.75	3.50	2.25	1.50	1.00
Firy Knight—early mid-season	3.00	2.40	1.75	1.25		
Goliath—dark red, early mid-season	4.00	3.00	2.25	1.50		
HERBSTZAUBER—novelty, late		10.00	8.00	6.50	4.00	2.50
KARL VOLKERT—(f), extra early		2.40	1.75	1.25	1.00	.60
KRELAGE'S FAVORITE—(f) extra early	3.00	2.40	1.75	1.25	1.00	
Mrs. Francis King—(f), standard late	2.50	2.00	1.50	1.00		
PERSIA—black-red, mid-season		3.00	2.25	1.50		
PFITZER'S TRIUMPH—new, mammoth		16.00	12.00	8.00		
Rajah—mid-season, extra good		5.50	4.25	2.75		
SCARLET PRINCEPS—(f), mid-season	2.50		1.50	1.00		
Splendora—wine-red		3.00	2.25			
Red Barney—(f), bright, large, early	20.00	16.00	12.00	8.00	6.00	4.00

Mauve, Lavender-Blue, Light Violet Hues

Per 100 Bulbs except as noted

Alt-Wien—rare novelty	Each	\$ 1.00	\$.80	\$.65		
Berty Snow—recent introduction		Withdrawn—Sold out for Season				
BYRON L. SMITH—standard, sec. early			3.00	2.25	\$	\$1.25
Blue Orchid—mid-season			5.50	4.25	2.75	2.00
CAPT. BOYNTON—(f), large, mid-season	6.00	4.75	3.50	2.25		
Catherina—(f), tall, early mid-season			3.00	2.25	1.50	
Geraldine Farrar—lavender-violet	12.50	10.00	8.00			
Herada—(f), standard mid-season		2.00	1.50	1.00		
HEAVENLY BLUE—novelty		20.00	16.00	13.00		
Jane Addams—extra large		Withdrawn—Sold out for Season				
Magic—extra early		7.25	5.50	4.25		
Mary Frey—(f), new, second early		Withdrawn—Sold out for Season				
Mary Fennell—second early			2.25	1.50		
MAD. von KONIJNENBURG—(f) novelty	20.00	16.00	12.00	8.00		
MINUET—popular exhibition	12.50					
MRS. F. C. PETERS—(f), late		3.00	2.25		1.25	
MR. MARK—popular standard		4.25	3.25			
Muriel—tall, mid-season	5.50	4.25	3.25			
Ocellus—rare novelty, early mid-season	25.00	20.00	16.00	13.00		
Rev. Ewbank—(f), early		4.75	3.50			
RUTH HUNTINGTON—late mid-season	5.00		3.00	2.00	1.35	
The Orchid—(f), new type, very useful		Withdrawn—Sold out for Season				

Violet-Blue, Violet, Purple Hues

Aida—early novelty	Each	\$.50	\$.40	\$.30		
BARON J. HULOT—violet-purple		Withdrawn—Sold out for Season				
DRAMA—large novelty	Each	1.00	.80	.65		
Henry Ford—(f), mid-season				3.00	\$2.00	\$1.35
Jacoba van Beieren—mid-season	5.00	4.00	3.00	2.00		
MRS. JULIUS ROSENWALD—rare, extra	6.00	4.75	3.50	2.25	1.50	
PAUL PFITZER—(f), ruffled, ea. mid-sea.	20.00	16.00	12.00	8.00	6.00	
PURPLE GLORY—popular ruffled	5.50		3.25			
Purple Perfection—late mid-season	7.25	5.50	4.25	2.75		
VEILCHENBLAU—early mid-season	20.00	16.00	12.00	8.00		
Violet Glory—(f), second early			2.25	1.50	1.25	

25 Bulbs at the 100 Rate.	The Following Quantity Rates Will Apply:	Prices of other varieties on application State your exact wants.
	250 Bulbs at twice the 100 rate.	
	500 Bulbs at 4 times the 100 rate.	
	1000 Bulbs at 8 times the 100 rate.	

Try a Few of the Many Novelties Offered

GEORGE W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

Your favorite flower
in the garden

Cream, Buff, Yellow Hues

	Each	Per 100 Bulbs except as noted					
		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
Cadillac—novelty, rare	\$ 3.00						
Fortuna—novelty, extra early	20.00	\$16.00					
GOLD EAGLE—(f), extra early	7.25	5.50	\$4.25	\$2.75			
GOLDEN DREAM—popular late	7.25	5.50				2.00	
GOLDEN FRILLS—(f), early ruffled	7.25	5.50	4.25				
GOLDEN MEASURE—(f), mid-season	5.00		3.00			1.35	
Mary Stearns Burke—late	5.00	4.00	3.00	2.00			
Ming Toy—(f), early, extra	3.00		1.75	1.25			
Morning Glory—mid-season		4.75	3.50	2.25			
Niagara—late mid-season		3.00	2.25	1.50			
Obelisque—large novelty	12.50	10.00	8.00	6.50			
Pfitzer's Yellow Wonder—second early	12.50	10.00	8.00	6.50			
Schwaben—(f), standard late	3.00		1.75	1.25			
SOUVENIR—(f), splendid early	2.50	2.00	1.50	1.00		.75	
Starbright—(f), second early	7.25	5.50	4.25	2.75		2.00	

Cream, Blush, White Hues

CARMEN SYLVA—mid-season	\$ 4.00	\$ 3.00	\$2.25	\$1.50	\$1.25	
EUROPA—late exhibition	10.00	8.00	6.00	4.00		
FERN KYLE—(f), ruffled, mid-season		3.00	2.25	1.50	1.25	
HENRY C. GOEHL—popular ea. mid-sea.	6.00	4.75	3.50			
HOLLYHOCK—ruffled, early mid-season	12.50	10.00				
Imperator—late, mid-season	7.25	5.50	4.25			
L'Immaculee—(f), early mid-season	3.00	2.40	1.75	1.25		
Lily White—(f), early	2.50	2.00	1.50	1.00		
Maine—tall, mid-season	3.00		1.75	1.25	1.00	
MARIE KUNDERD—(f), ruffled, early	Withdrawn—Sold out for Season					
Mary Pickford—(f), popular early		2.00	1.50	1.00		
Peace—(f), standard late	2.50	2.00	1.50	1.00	.75	
VAUGHAN'S WHITE—large, dependable		4.75	3.50			
Vesta Tilly—(f), early		2.00	1.50	1.00		
WHITE BEAUTY—early exhibition	12.50	10.00	8.00			
White Butterfly—(f), desirable prim	7.25		4.25	2.75		
YVONNE—(f), excellent, early	7.25	5.50	4.25	2.75	2.00	

Rose-Red, Tyrian and Smoky Hues

Chocolate Queen—new, extra	\$10.00	\$ 8.00	\$6.00	\$4.00	\$3.00	
DR. NELSON SHOOK—Tyrian rose	12.50	1.00	8.00			
Emile Auburn—smoky novelty	7.25	5.50	4.25	2.75	2.00	
John T. Pirie—almost brown			4.25	2.75	2.00	
MARMORA—outstanding novelty	Withdrawn—Sold out for Season					
Mrs. Geo. W. Moulton—rose-red, mid-sea.		2.00	1.50	1.00		
Mrs. Wm. Kent—novelty, late mid-season	5.50	4.25	3.25	2.10		
ROMANCE—(f), smoky, mid-season	4.00	3.00	2.25	1.50		
ROSE ASH—smoky, mid-season	4.00		2.25	1.50		
TARO—American beauty	5.00	4.00	3.00	2.00		

25 Bulbs
at the
100 Rate.

The Following Quantity Rates Will Apply:

250 Bulbs at twice the 100 rate.
500 Bulbs at 4 times the 100 rate.
1000 Bulbs at 8 times the 100 rate.

GEO. W. HUNTER---Grower

R. F. D. No. 4, Dowagiac, Michigan

